



CARRIERS ALREADY USING RATEWARE XL IN TCG'S CIS ARE REPORTING MARKEDLY INCREASED SPEED AND NAMING IT A SUPERIOR SOLUTION FOR AUTO-RATING, BID RESPONSES AND OTHER PRICING ANALYSES.

You already know that TCG's Cost Information System (CIS) helps your organization maximize profitability and eliminate uncertainty by providing comprehensive insight into costs at the shipment level. However, you may not know that TCG partners with SMC³ to offer an extremely fast, accurate and complete transportation rating engine that delivers up-to-date data and pricing information for LTL rating – RateWare® XL.

How Does This Relationship Work for Carriers?

- First, TCG has already built the NG and legacy cost system interface to RateWare XL, resulting in a smooth transition for you.
- If you want to try it, SMC³ will provide a 60-day trial with your latest primary tariff, utilizing as many users as you like.
- If you like what you find, SMC³ will add all the tariffs you are currently licensed to use.



What happens if my company decides to remain on our legacy RateWare system?

- As of April 17, 2013, SMC³ no longer enhances, develops or supports tariff data modules for RateWare legacy applications (RateWare DLL, RateWare Server, RateWare COM and RateWare Linux). Technical support for the legacy applications as well as annual ZIP code updates for CzarLite replacement modules will still be available.

Does RateWare XL still support SMC³'s wide number of tariffs?

- Yes, all new tariffs and many historic tariffs are built to work in RateWare XL.



How will I benefit from transitioning to RateWare XL?

- The legacy RateWare technology requires significant maintenance and updates. SMC³ designed the XL solution to be faster and easier to integrate into your IT environment. The service-oriented architecture (SOA) model allows us to dynamically update data and deliver enhanced functionality. That means no more data module installations or zip code updates. We take care of that for you.

What is the cost of RateWare XL?

- RateWare XL cost is scaled to the size of the enterprise which uses the system or process application. There are other pricing formulas for specific market niches, such as freight audit or shipment optimization.

QUESTIONS?

I already have RateWare. Can I migrate to RateWare XL without disruption to my business?

- SMC³ wants to make this transition as easy as possible. RateWare XL can be set up to run parallel to your existing version of RateWare until the migration is complete.



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About SMC³

Shippers, carriers, logistics service providers and technology providers look to SMC³ for the technology, industry data, educational services and general know-how to achieve greater success in the transportation marketplace. Founded in 1935, SMC³ has established a firm reputation among industry professionals as a central knowledge base for decision support, improved collaboration and streamlined processes in the movement of freight via motor carriers.

SMC³'s hosted technology solutions provide accurate and timely carrier rates, points of service and transit times within a service-oriented architecture (SOA) accessible via a web service application programming interface (API).

About TCG

Transportation Costing Group is the provider of the most widely used suite of Profitability Management Tools and activity-based costing models to the motor carrier industry. With offices in Rockville, MD; Middletown, DE; Tampa, FL and Indianapolis, IN, TCG provides models tailored to specific carrier operations, whether LTL, Loaded-to-Ride or Truckload. Information on services and systems offered by TCG can be obtained by contacting us at 800-328-9700 or Info@TCGCIS.com. For general product information please visit www.TCGCIS.com.

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