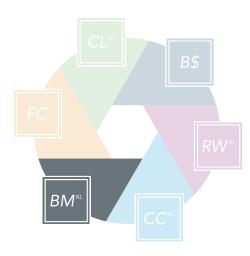
# BatchMark®XL

#### **Discover and Correct Inefficiencies**

This powerful tool in the SMC<sup>3</sup> XL family of hosted technology products provides the ability to analyze and predict freight transportation costs at a simple or detailed level, offering benefits for all partners in a transaction.

- Motor Freight Carriers discover transportation cost patterns and opportunities for more accurate pricing models.
- Freight Shippers and Logistics Service Providers (LSPs) uncover pricing patterns and opportunities for cost efficiencies



#### **Even Faster Batch Shipment Analytics Means Better Choices**

Whether your company ships LTL freight, manages freight for multiple shippers, or provides LTL freight transportation services, SMC<sup>3</sup>'s BatchMark<sup>®</sup> XL enables fast and accurate rate or re-rate of tens of thousands of freight bills simultaneously.

BatchMark XL provides seamless access to a dynamically updated content library of more than 4,000 pricing modules from individual LTL carriers, private shippers and other industry base price lists, including SMC<sup>3</sup> CzarLite<sup>®</sup>, CzarLite<sup>®</sup> XL and now density-based pricing modules. You'll instantly work with all SMC<sup>3</sup> pricing modules that you license.

This latest XL release includes significant enhancements that can greatly improve your rating analysis process. Enhancements include:

- Access to density-based pricing modules
- Simultaneous rate or re-rate up to 500 MB of data
- Compare up to 20 data modules per shipment
- Flexible file uploads in simple or detailed format
- Input and output files in your own format with appended data
- Ability to override ZIP codes for creating what-if scenarios by data module

## LTL Freight Carriers:

#### Discover Your Opportunities for More Accurate Pricing Models

With your ability to quickly run shipment records against an increased number of data modules you can manage your freight flow volatility, changes within your traffic segments, and competitive pricing to accomplish revenue and yield goals. BatchMark XL helps you analyze discounts, minimum charges, class/weight combinations, surcharges and other pricing features to improve your overall operating ratio. Utilize BatchMark XL for:

- Pricing system analysis
- FAK development
- Competitive discounting
- Rate base comparisons to determine a revenue-neutral number
- Statistical validation of processes
- Deficit rating
- Surcharge impact analysis



#### **Key Product Features**

- Addition of density-based pricing modules
- Returns line haul gross, total charge, tariff minimum charge and much more
- Provides a stop alternation feature for automated elimination of deficit rating
- Provides a surcharge feature that calculates percent used and net amount for both LTL and truckload
- Itemizes discounting based on user-defined parameters
- Ensures seamless access to dynamically updated SMC<sup>3</sup> pricing content within a secure, reliable web-based delivery model

## **Freight Shippers and Logistics Service Providers:** Discover Your Transportation Cost Efficiencies

Analyze LTL freight shipping costs by benchmarking your base rates against historical and/or industry numbers. BatchMark XL supplies critical information for identifying opportunities in your supply chain:

- CzarLite<sup>®</sup> and CzarLite<sup>®</sup> XL pricing analysis
- Multiple base rate discount analysis
- General rate increase impact assessment
- Site location studies
- Distribution maximization
- Freight bill auditing
- Vendor/supplier analysis

#### BatchMark XL: An SMC<sup>3</sup> Hosted Solution

SMC<sup>3</sup> hosted technology solutions extend your network's reach and provide you with timely access to the data and content you need, without an investment in infrastructure or data systems on your part. It lets you easily integrate SMC<sup>3</sup> content into your chosen technology platform for immediate access to up-to-date transportation pricing information. Our strategically developed, multi-route server network includes multiple points of redundancy, providing you 24/7 reliability and multiple layers of comprehensive network and data security.

### Why SMC<sup>3</sup>?

SMC<sup>3</sup> is the leading LTL data and solutions provider to the freight transportation community. More than 4,000 North American shippers, carriers, logistics service providers (LSPs) and freight-payment companies rely on our sophisticated LTL base rates, content, and expert bidding and planning tools to make the best business choices, achieve higher return on their transportation investment, and meet the dynamic demands of the market.

When SMC<sup>3</sup> products and services are part of your transportation strategy, your organization succeeds, with increased information visibility and accessibility, decreased costs and better planning and transportation results.

To learn more about BatchMark XL, the secure batch rating solution that delivers fast, accurate and actionable data to your fingertips, contact SMC<sup>3</sup> today at 1.800.845.8090 or email sales@smc3.com.



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