







About McLeod Software

McLeod Software provides best in class, comprehensive, transportation and logistics ERP solutions for LTL, Truckload, and Brokerage companies. The company's LoadMaster LTL system includes customer service, dispatch operations, billing, document imaging, cross dock operations, line haul management, P&D scheduling, routing and dispatch, EDI, accounting, billing and settlements, business process automation, and visual workflow management, all specifically developed for trucking.

About SMC³

SMC³ is the hub for less-than-truckload technology, data and education. SMC³'s hosted technology solutions support the entire supply chain with industry-leading speed, reliability and performance to help optimize LTL freight transportation. As the single integration point for all carrier rate, transit and service information, SMC³ solutions travel beyond simple connectivity and empower shippers, 3PLs and carriers to collaborate and optimize decision making throughout the entire LTL lifecycle — from rating through the invoicing process. SMC³ has a history of industry excellence and business stability, and an unrivaled reputation as a trusted guardian of data security.

SMC³ LTL APIs

SMC³'s API solutions allow freight transportation stakeholders to digitalize the LTL shipment lifecycle from quote to delivery. Through seamless integration to McLeod Software's PowerBroker LTL system, shippers and 3PLs can:

Receive, contract, dynamic, volume and broker

pricing with transit times, from multiple carriers at the click of a button

- Generate and manage PRO numbers
- Use electronic bill of lading (eBOL) to digitally transmit shipping information to carriers quickly and securely
- Digitally schedule pickups conveniently and quickly, receiving immediate confirmation
- Track and trace in-transit shipments via real-time messaging
- View and download digital documents including bills of lading, weight & inspection certification, proof of delivery, and invoices

By integrating these API solutions with its core offerings like the CzarLite® base rate and the RateWare® XL and CarrierConnect® XL solutions, SMC³ customers command a 360° view of LTL pricing, transit times and carrier services.

SMC³ RateWare XL[®]

The implementation of RateWare® XL provides the advantage of a durable rating engine with a library of more than 4,000 data modules. This robust rating simplifies LTL pricing and eliminates the costly tasks of sourcing, programming and maintaining data from multiple carriers.

Use RateWare XL to:

- Manage LTL shipment costing and pricing, including carrier specific discounts, minimum charges, deficit rating and FAK charges, in a streamlined and efficient process.
- Quickly and easily convert and validate data through a simplified process for updating motor carrier tariff information and expiration dates.
- Support rating requirements with various lookup and discounting activities.
- Incorporate CzarLite® base rates in your logistics platform



SMC³ CarrierConnect XL®

Getting less-than-truckload freight to the right place at the right time requires the most accurate and timely information on the front end. CarrierConnect® XL compiles and continually updates transit times and service detail from more than 300 leading national, super-regional and regional carriers across North America, giving you the confidence to make the best choice for LTL shipments. CarrierConnect XL makes it easy for logistics service providers to:

- Identify carrier operational capabilities, including points of service, transit times and terminal-to terminal networks.
- Compare the full-service portfolios of LTL carriers.
- Eliminate transit time and delivery date ambiguity with calendar date or number-ofdays modeling, as well as carrier-specific holiday calendars.
- Make the most accurate routing decisions using dynamically updated carrier information that reflects real-world operations.

SMC³ CzarLite®

No matter where you ship in the United States, Canada or Mexico, SMC³ CzarLite® base rates provide a flexible decision support tool to assure total pricing visibility and empowerment to make your best LTL purchases. Achieve optimal shipping agreements with a uniform base rate where you can:

- Simplify business processes like negotiations, contracts, profitability strategies.
- Quickly evaluate the impact of carrier rate adjustments and conduct "apples-to-apples" base rate comparisons.

SMC³ Cost Intelligence System

Truckload and LTL carriers look to the Cost Intelligence System (CIS), SMC³'s powerful analysis tool that provides comprehensive insight into the profitability of individual loads. CIS can be used to both determine the profitability of existing customers and provide guidance in setting rates for prospective business. CIS removes the guesswork from the true cost of moving freight by providing accurate and credible costs at the shipment and load level.

CIS improves LTL and truckload profits by:

- Analyzing existing traffic on a profitability basis.
- Automating the costing process, providing quick, seamless results.
- Tailoring results to unique LTL and truckload conditions.

For more information on SMC³ and our hosted technology solutions, please contact your SMC³ sales representative or visit www.smc3.com.

SMC³

653 Lexington Circle, P.O. Box 2040, Peachtree City, GA 30269 customersupport@smc3.com 1-800-845-8090

Kendra Miller

Sr. Director, Alliance Partners kmiller@smc3.com 770-486-5839

Renee Rubino

Manager, Alliance Partners rrubino@smc3.com 770-486-5964



