



An Unbeatable Combination: MercuryGate TMS Powered by SMC³ Suite of APIs

About SMC³

SMC³ is the hub for less-than-truckload technology, data and education. SMC³'s hosted technology solutions support the entire supply chain with industry-leading speed, reliability and performance to help optimize LTL freight transportation. As the single integration point for all carrier rate, transit and service information, SMC³ solutions travel beyond simple connectivity and empower shippers, 3PLs and carriers to collaborate and optimize decision making throughout the entire LTL lifecycle — from rating through the invoicing process. SMC³ has a history of industry excellence and business stability, and an unrivaled reputation as a trusted guardian of data security.

SMC³ LTL APIs

SMC³'s API solutions allow freight transportation stakeholders to digitalize the LTL shipment lifecycle from quote to delivery. Through seamless integration to MercuryGate's transportation management system, shippers and 3PLs can:

- Receive contract and spot market pricing, and transit times, from multiple carriers at the click of a button
- Generate and manage PRO numbers
- Digitally schedule pickups conveniently and quickly, receiving immediate confirmation
- Track and trace in-transit shipments via real-time messaging
- View and download digital documents including bills of lading, weight & inspection certification, proof of delivery, and invoices

By integrating these API solutions with its core offerings like the CzarLite[®] base rate and the RateWare[®] XL and CarrierConnect[®] XL solutions, SMC³ customers command a 360° view of LTL pricing, transit times and carrier services.

SMC³ RateWare[®] XL

The implementation of RateWare[®] XL provides the advantage of a durable rating engine with a library of more than 4,000 data modules. This robust rating simplifies LTL pricing and eliminates the costly tasks of sourcing, programming and maintaining data from multiple carriers. Use RateWare[®] XL to:

- Manage LTL shipment costing and pricing, including carrier-specific discounts, minimum charges, deficit rating and FAK charges, in a streamlined and efficient process
- Quickly and easily convert and validate data through a simplified process for updating motor carrier tariff information and expiration dates
- Support rating requirements with various lookup and discounting activities
- Incorporate CzarLite[®] base rates into logistics platforms

SMC³ CarrierConnect XL

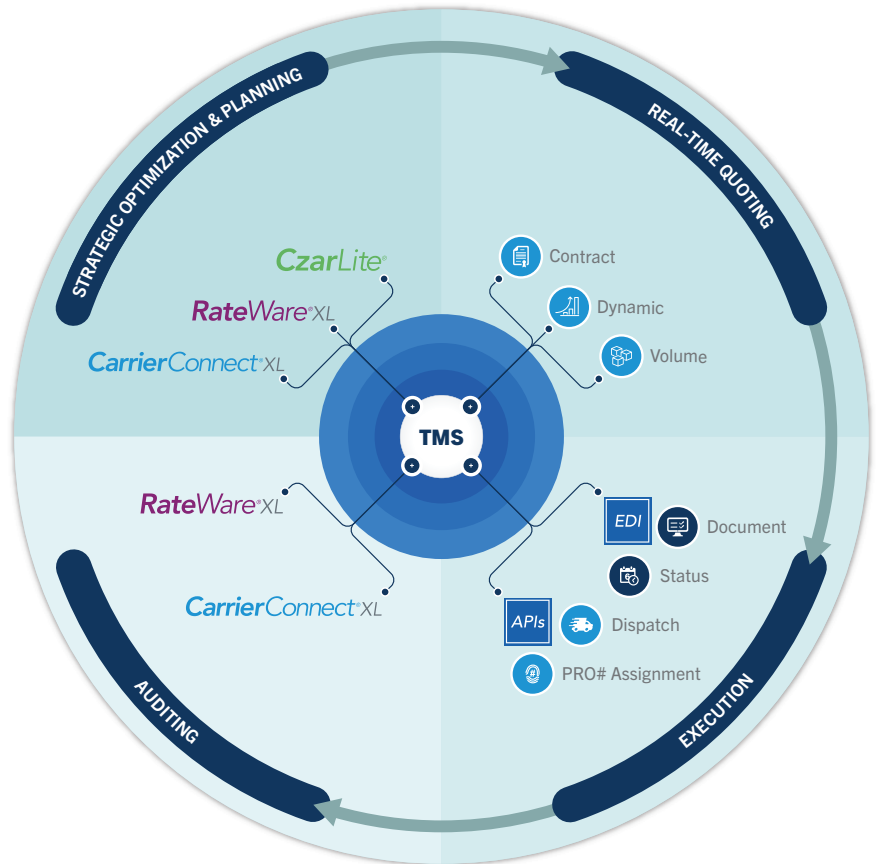
Getting LTL freight to the right place at the right time requires the most accurate and timely information on the front end. CarrierConnect[®] XL compiles and continually updates transit times and service detail from more than 300 leading national, super-regional and regional carriers across North America, letting customers make the best choice for LTL shipments. CarrierConnect[®] XL makes it easy for logistics service providers to:

- Identify carrier operational capabilities, including points of service, transit times and terminal-to-terminal networks
- Compare the full-service portfolios of LTL carriers
- Eliminate transit time and delivery date ambiguity with calendar date or number-of-days modeling, as well as carrier-specific holiday calendars
- Make the most accurate routing decisions using dynamically updated carrier information that reflects real-world operations

SMC³ CzarLite®

No matter where goods are shipped in the United States, Canada or Mexico, SMC³ CzarLite® base rates provide a flexible decision support tool to assure total pricing visibility. Achieve optimal shipping agreements with a uniform base rate where customers can:

- Simplify business processes like negotiations, contracts and profitability strategies
- Quickly evaluate the impact of carrier rate adjustments and conduct “apples to apples” base rate comparisons
- Assure shipments are rated using timely, accurate, carrier-independent base rates, so the effects of line items such as discounts and FAK classifications are apparent
- Create flexible, borderless international pricing system with stable base rates for freight movements between the U.S., Canada and Mexico



For more information on SMC³ and our hosted technology solutions, please contact an SMC³ sales representative or visit www.smc3.com.

SMC³

653 Lexington Circle, P.O. Box 2040, Peachtree City, GA 30269
 customersupport@smc3.com | 1-800-845-8090

Kevin Springer

VP, Sales
 kspringer@smc3.com
 770-486-8532

Jeff Royster

Director, Business Development
 jroyster@smc3.com
 770-486-5886

Jason Shelnett

Director, Logistics Sales
 logisticssupport@smc3.com
 770-486-5875

Kendra Miller

Director, Alliance Partners
 kmiller@smc3.com
 770-486-5839

Justin Springer

Director, Business Development
 jspringer@smc3.com
 770-486-5843

Brian Martin

Account Manager
 bmartin@smc3.com
 770-486-5811