



About ShipHawk

ShipHawk is a Fulfillment Management Solution focused on automating and improving the world behind the buy button and giving businesses access to the same tools and efficiencies used by the largest companies in the world. ShipHawk works with high-volume shippers using an ERP. Our solutions include a warehouse management system (WMS), advanced shipping, in-cart rating, freight and parcel audit, and a handheld dimensioner. In addition to providing fulfillment solutions, we provide skilled industry expertise to dramatically improve your operations and outcomes to save time, decrease costs, and improve labor complexities.

About SMC³

SMC³ is the hub for less-than-truckload technology, data and education. SMC³'s hosted technology solutions support the entire supply chain with industry-leading speed, reliability and performance to help optimize LTL freight transportation. As the single integration point for all carrier rate, transit and service information, SMC³ solutions travel beyond simple connectivity and empower shippers, 3PLs and carriers to collaborate and optimize decision making throughout the entire LTL lifecycle—from rating through the invoicing process. SMC³ has a history of industry excellence and business

stability, and an unrivaled reputation as a trusted guardian of data security.

SMC³ LTL APIs

SMC³'s API solutions are designed to optimize the LTL shipment lifecycle from quote to delivery. Through seamless integration to the ShipHawk transportation management system SMC³'s APIs can deliver:

- Real-time quoting — receive pricing direct from carriers for contract, dynamic, volume and brokerage pricing
- Dispatch — digitally schedule pickups conveniently and quickly, receiving immediate confirmation
- Status — monitor shipments via real-time messaging

SMC³ RateWare[®] XL

The implementation of RateWare[®] XL enables you to fully realize the advantage of a durable rating engine with a library of more than 5,000 data modules. This robust rating simplifies LTL pricing and eliminates the costly tasks of sourcing, programming and maintaining data from multiple carriers.

Use RateWare XL to:

- Manage LTL shipment costing and pricing, including carrier specific discounts, minimum charges, deficit rating and FAK charges, in a streamlined and efficient process.
- Quickly and easily convert and validate data through a simplified process for updating motor carrier tariff information and expiration dates.
- Support rating requirements with various lookup and discounting activities.
- Incorporate CzarLite[®] base rates in your logistics platform.

By integrating RateWare XL and LTL APIs with other solutions available outside ShipHawk, like CzarLite[®] base rates, RateWare[®] XL, and CarrierConnect[®] XL, SMC³ customers command a 360° view of other pricing and carrier services.

CarrierConnect[®] XL

CarrierConnect XL you can build a custom carrier selection system or an integrated component that runs alongside RateWare XL to access CarrierConnect XL data and return points of service, transit times and detailed service guide information. The product includes both detailed transit data for carriers and the technology to use the data and interface it to your

supply chain applications. The data in CarrierConnect XL includes more than 300 carriers and allows SMC³ to provide you with the latest points of service and transit times for national, multi-regional and regional carriers. Data updates are automatic, guaranteeing you the most up-to-date and accurate information.

SMC³ CzarLite[®]

No matter where you ship in the United States, Canada or Mexico, SMC³ CzarLite base rates provide a flexible decision support tool to assure total pricing visibility and empowerment to make your best LTL purchases. Achieve optimal shipping agreements with a uniform base rate where you can:

- Simplify business processes like negotiations, contracts, payment and costing to enhance operating and profitability strategies
- Quickly evaluate the impact of carrier rate adjustments and conduct “apples-to-apples” base rate comparisons
- Assure your shipments are rated using timely, accurate, carrier-independent base rates, so the effects of line items such as discounts and FAK classifications are apparent
- Create your own flexible, borderless international pricing system with stable base rates for freight movements between the U.S., Canada and Mexico.

For more information on SMC³ and our hosted technology solutions, please contact an SMC³ sales representative or visit www.smc3.com.

SMC³

653 Lexington Circle, P.O. Box 2040, Peachtree City, GA 30269
sales@smc3.com
1-800-845-8090

Kendra Miller

Sr. Director, Alliance Partners and Client Success
kmiller@smc3.com
770-486-5839

Renee Rubino

Sr. Manager, Alliance Partners
rrubino@smc3.com
770-486-5964