



About ShipHawk

ShipHawk is a Fulfillment Management Solution focused on automating and improving the world behind the buy button and giving businesses access to the same tools and efficiencies used by the largest companies in the world. ShipHawk works with high-volume shippers using an ERP. Our solutions include a warehouse management system (WMS), advanced shipping, in-cart rating, freight and parcel audit, and a handheld dimensioner. In addition to providing fulfillment solutions, we provide skilled industry expertise to dramatically improve your operations and outcomes to save time, decrease costs, and improve labor complexities.

About SMC³

SMC³ is the hub for less-than-truckload technology, data and education. SMC³'s hosted technology solutions support the entire supply chain with industry-leading speed, reliability and performance to help optimize LTL freight transportation. As the single integration point for all carrier rate, transit and service information, SMC³ solutions travel beyond simple connectivity and empower shippers, 3PLs and carriers to collaborate and optimize decision

making throughout the entire LTL lifecycle—from rating through the invoicing process. SMC³ has a history of industry excellence and business stability, and an unrivaled reputation as a trusted guardian of data security.

SMC³ LTL APIs

SMC³'s API solutions are designed to optimize the LTL shipment lifecycle from quote to delivery. Through seamless integration to the ShipHawk transportation management system SMC³'s APIs can deliver:

- Real-time quoting — receive pricing direct from carriers for contract, dynamic, volume and brokerage pricing
- Dispatch — digitally schedule pickups conveniently and quickly, receiving immediate confirmation
- Status — monitor shipments via real-time messaging

By integrating API solutions with other solutions available outside ShipHawk, like CzarLite[®] base rates, RateWare[®] XL, SMC³ customers command a 360° view of other pricing and carrier services.

SMC³ RateWare[®] XL

The implementation of RateWare[®] XL enables you to fully realize the advantage of a durable rating engine with a library of more than 3,000 data modules. This robust rating simplifies LTL pricing and eliminates the costly tasks of sourcing, programming and maintaining data from multiple carriers.

Use RateWare XL to:

- Manage LTL shipment costing and pricing, including carrier specific discounts, minimum charges, deficit rating and FAK charges, in a streamlined and efficient process.
- Quickly and easily convert and validate data through a simplified process for updating motor carrier tariff information and expiration dates.
- Support rating requirements with various lookup and discounting activities.
- Incorporate CzarLite[®] base rates in your logistics platform.

SMC³ CzarLite[®]

No matter where you ship in the United States, Canada or Mexico, SMC³ CzarLite base rates provide a flexible decision support tool to assure total pricing visibility and empowerment to make your best LTL purchases. Achieve optimal shipping agreements with a uniform base rate where you can:

- Simplify business processes like negotiations, contracts, payment and costing to enhance operating and profitability strategies
- Quickly evaluate the impact of carrier rate adjustments and conduct “apples-to-apples” base rate comparisons
- Assure your shipments are rated using timely, accurate, carrier-independent base rates, so the effects of line items such as discounts and FAK classifications are apparent
- Create your own flexible, borderless international pricing system with stable base rates for freight movements between the U.S., Canada and Mexico.

For more information on SMC³ and our hosted technology solutions, please contact an SMC³ sales representative or visit www.smc3.com.

SMC³

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