



About SMC³

SMC³ is a hub of expertise in the LTL arena. Fueled by heavyweight, analytical APIs, SMC³ delivers its core competency—LTL pricing expertise—through collaborative pricing technology that supports end-to-end, ongoing predictability in shipper/3PL-carrier relationships. More than 5,000 North American shippers, carriers, logistics service providers and freight-payment companies rely on SMC³'s sophisticated LTL base rates, content, and expert bidding and planning tools to make the best business decisions, achieve higher returns on their transportation investment, and meet the dynamic demands of the market. Through hosted API solutions, SMC³ supports the entire supply chain with industry-leading speed, reliability and performance. SMC³: Investing a lifetime to help optimize freight transportation.

SMC³ LTL APIs

SMC³'s LTL APIs digitize the full LTL shipment lifecycle with unrivaled visibility solutions, giving users the power to:

- Schedule pickups and delivery, receiving immediate confirmation
- Track and trace in-transit shipments and inventory via

real-time messaging

- Automate invoice generation and view and download digital documents*
- Obtain real-time price quotes for contract, dynamic and volume pricing
- Instantly assign PRO#s to shipments*
- Use Electronic Bill of Lading (eBOL) to digitally transmit shipping information to carriers quickly and securely*

SMC³ RateWare XL[®]

The implementation of RateWare XL[®] enables you to fully realize the advantage of a durable rating engine with a library of more than 3,000 data modules. This robust rating simplifies LTL pricing and eliminates the costly tasks of sourcing, programming and maintaining data from multiple carriers.

Use RateWare XL to:

- Manage LTL shipment costing and pricing, including carrier specific discounts, minimum charges, deficit rating and FAK charges, in a streamlined and efficient process.

SMC³ Alliance Partner

- Quickly and easily convert and validate data through a simplified process for updating motor carrier tariff information and expiration dates.
- Support rating requirements with various lookup and discounting activities.
- Incorporate CzarLite[®] base rates in your logistics platform.

SMC³ CarrierConnect XL[®]

Getting less-than-truckload (LTL) freight to the right place at the right time requires the most accurate and timely information on the front end. CarrierConnect[®] XL compiles and continually updates transit times and service detail from more than 200 leading national, super-regional and regional carriers across North America, giving you the confidence to make the best choice for LTL shipments.

CarrierConnect XL makes it easy for logistics service providers to:

- Identify carrier operational capabilities, including points of service, transit times and terminal-to-terminal networks.
- Compare the full-service portfolios of LTL carriers.
- Eliminate transit time and delivery date ambiguity with calendar date or number-of-days modeling, as well as carrier-specific holiday calendars.

For more information on SMC³ and our hosted technology solutions, please contact your SMC³ sales representative or visit www.smc3.com.

- Make the most accurate routing decisions using dynamically updated carrier information that reflects real-world operations.

CzarLite[®]

No matter where you ship in the United States, Canada or Mexico, SMC³ CzarLite[®] base rates provide a flexible decision support tool to assure total pricing visibility and empowerment to make your best LTL purchases. Achieve optimal shipping agreements with a uniform base rate where you can:

- Simplify business processes like negotiations, contracts, profitability strategies.
- Quickly evaluate the impact of carrier rate adjustments and conduct “apples-to-apples” base rate comparisons.

SMC³

653 Lexington Circle, P.O. Box 2040, Peachtree City, GA 30269
customersupport@smc3.com
1-800-845-8090

Kevin Springer

VP, Sales
kspringer@smc3.com
770-486-8532

Jeff Royster

Director, Business Development
jroyster@smc3.com
770-486-5886

Jason Shelnett

Director, Logistics Sales
jshelnett@smc3.com
770-486-5875

Kendra Miller

Sr. Director, Alliance Partners
kmiller@smc3.com
770-486-5839

Justin Springer

Director, Business Development
jspringer@smc3.com
770-486-5843

Brian Martin

Manager, Sales Operations
bmartin@smc3.com
770-486-5811



653 Lexington Circle, Peachtree City, GA 30269 | 800.845.8090 | sales@smc3.com | www.smc3.com