

# Energize Freight Bill Auditing Processes

BatchMark®XL

Audit freight invoices to ensure accuracy, identify and understand complex pricing patterns across less than truckload (LTL) lanes, and better predict future LTL transportation spend with SMC<sup>3</sup>'s BatchMark® XL solution.

BatchMark XL provides seamless access to a dynamically updated content library of more than 4,000 pricing modules from individual LTL carriers. With small-package rating capabilities, users can also optimize FedEx and UPS shipment pricing. This powerful solution enables the fast and accurate rating or re-rating of tens of thousands of freight bills simultaneously.

## BATCHMARK XL ALLOWS SHIPPERS AND 3PLS TO:

- Identify potential invoice errors
- Assess the business impact of carrier price or general rate increases
- Save time by leverage high-speed rating and re-rating
- Compare multiple carrier price offers and transit standards



## CARRIERS: UNLOCK MORE ACCURATE PRICING MODELS

- Streamline and automate the entire RFP process with seamless integration to existing systems
- Lock in sourcing pricing quickly in today's ever-shifting, volatile transportation market, with connections to more than 500 LTL carriers and thousands of truckload carriers
- Collaborate among buyers and suppliers in a sourcing marketplace, managing bid events from a single portal

## DISCOVER AND CORRECT INEFFICIENCIES

This powerful tool in the SMC<sup>3</sup> XL family of hosted technology products provides the ability to analyze and predict freight transportation costs, offering benefits for all partners in a transaction.

- ✓ Shippers and logistics service providers (LSPs) can uncover pricing patterns and cost efficiencies
- ✓ Carriers can discover transportation revenue patterns and opportunities for more accurate pricing

## TAKE CONTROL OVER FREIGHT BILL AUDITING

BatchMark XL, SMC<sup>3</sup>'s powerful rapid rating tool, can assist with bill monitoring, price negotiation and planning, enabling users to:

- Self-audit carrier invoices
- Identify and assess rate increases
- Evaluate multiple carrier bid offers
- Compare carrier base rates to a neutral base rate, like CzarLite
- Calculate the impact of a new or revised FAK (freight-all-kinds) program
- Derive discount adjustments required to maintain a revenue neutral price program

## USE PAST BILLING DATA TO HELP PREPARE FOR THE FUTURE

In addition to uncovering potential freight bill invoice errors, BatchMark XL users can assist with price negotiation and planning enabling users to:

- Assess the business impact of a carrier price increase or general rate increase identify and assess rate increases
- Illustrate the impact of changing from carrier base rates to a neutral base like CzarLite
- Calculate the impact of a new or revised FAK program
- Support bid analytics - compare multiple carrier price offers and transit standards
- Derive discount adjustments required to maintain a revenue neutral price program



## PRODUCT FEATURES



Customizable discounting



Dynamic SMC<sup>3</sup> pricing content



Override ZIP codes for what-if scenarios



Density-based pricing modules



Integration with SMC<sup>3</sup>'s CarrierConnect XL Service



Small-package rating



Upload files in simple or detailed formats

To learn more about BatchMark XL contact SMC<sup>3</sup> today at 1-800-845-8090 or email [sales@smc3.com](mailto:sales@smc3.com).

## WHY SMC<sup>3</sup>?

SMC<sup>3</sup> is a hub of expertise in the LTL arena. Fueled by heavyweight, analytical APIs, SMC<sup>3</sup> delivers its core competency – LTL pricing expertise – through collaborative pricing technology that supports end-to-end, ongoing predictability in shipper/3PL-carrier relationships. More than 5,000 North American shippers, carriers, logistics service providers and freight-payment companies rely on SMC<sup>3</sup>'s sophisticated LTL base rates, content, and expert bidding and planning tools to make the best business decisions, achieve higher returns on their transportation investment, and meet the dynamic demands of the market. Through hosted API solutions, SMC<sup>3</sup> supports the entire supply chain with industry-leading speed, reliability and performance. SMC<sup>3</sup>: Investing a lifetime to help optimize freight transportation.

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