



# RateWare®XL

*“Before RateWare® XL, getting a rate was a labor-intensive process and one of the barriers to entry to some of the markets we are now playing in. With RateWare® XL, we run thousands of freight bills through our system and do analysis for our customers in 5-10 minutes — what would have taken days or weeks before. It’s not only the quality of RateWare® XL’s information and the number of carriers you can use at one time — it’s also the efficiencies you gain. I can’t imagine trying to operate a business like ours, and work efficiently for our customers, without a product like RateWare® XL.”*

*Chad Earwood,  
President & CEO  
eShipping*

## Dependable Rating for an Unpredictable Supply Chain

### Precise LTL and Small-Package Rating

RateWare® XL is the industry’s most powerful and reliable rating and auditing solution, delivering up-to-date data pricing information for less-than-truckload and small-package shipments. RateWare XL integrates seamlessly with TMS systems and enables shippers and 3PLs to easily:

- Manage and optimize density and class-based LTL rating
- Optimize FedEx and UPS small-package shipment pricing
- Conduct rate and bid analyses
- Facilitate route planning and optimization

### How Fast is RateWare XL?

On a weekly basis, there are more than 3 million LTL shipments in the United States, and RateWare XL can rate all of those shipments in less than 10 minutes. This means benchmarking and analysis is no longer a cumbersome, time-consuming task. RateWare XL is able to deliver rapid pricing information — enabling users to do quick analysis and make better transportation decisions. RateWare XL can return rates in milliseconds, but also enables customers to batch rate, returning rates at a speed of 60,000 shipments per minute.

### Is My Data Secure?

RateWare XL’s API delivery integrates seamlessly with any platform and easily accommodates rapid changes associated with customers, vendors and business strategies. RateWare XL is supported by multiple layers of data and network redundancy across two primary and two secondary data centers.

To learn more about how transportation pricing can work for you contact SMC<sup>3</sup> today at 1.800.845.8090 or email [sales@smc3.com](mailto:sales@smc3.com).

### About SMC<sup>3</sup>

Fueled by heavyweight, analytical APIs, SMC<sup>3</sup> delivers its core competency — LTL pricing expertise — through collaborative pricing technology that supports end-to-end, ongoing predictability in shipper/3PL-carrier relationships. More than 5,000 North American shippers, carriers, logistics service providers and freight-payment companies rely on SMC<sup>3</sup>’s sophisticated LTL base rates, content, and expert bidding and planning tools to make the best business decisions, achieve higher returns on their transportation investment, and meet the dynamic demands of the market.